

# Smart Roadway Lighting Smart City Connected Infrastructure

# Solutions Guide

Spring 2025





# Products and Services



# Edge IQ: Fixture & Pole-Based Lighting and Sensor Control Pages 7-10

Roadway lighting is the natural home for the Smart City network. Tondo's Edge IQ Smart Lighting controller is a fully-integrated lighting control, sensor controller, Bluetooth Mesh® outdoor area network controller, and cellular communications gateway. Edge IQ connects to Tondo's Cloud IQ management platform to form a city-wide wireless platform for Smart City enablement.



# Cabinet IQ: Cabinet Management

Pages 11-16

Tondo's Cabinet IQ is a cabinet-installed electricity service quality analyzer, group lighting controller, billing-grade electricity meter, and analog/relay/digital control system. Cabinet IQ transforms legacy lighting in existing control cabinets into Smart City-enabled platforms for lighting, energy management, and digital/analog data acquisition and control use-cases.



# Smart Sensor: Sensor, Camera, and Metering Solutions

Pages 18-20

Tondo's Smart Sensor is a Smart City sensor platform that provides a range of out-of-the box and custom sensor solutions for a variety of use-cases. These include standards-based adaptive lighting control, and continuous monitoring for roadway conditions, environmental and weather applications, traffic flow, video, air and water quality, and monitoring of critical infrastructure health.



## Cloud IQ: Unified Smart City Management

Pages 21-23

Tondo's Cloud IQ provides a "single pane of glass" for controlling and monitoring the health and operations of all connected Smart City assets and data. Cloud IQ's Deep Learning AI supports analytics and automation for all controls and system data to simplify the complexity of managing Smart City devices and data.



#### Tondo Competitive Comparison

Page 24

Compare Tondo's solutions with those of other Smart Lighting and Smart City solutions on the market today. See the Tondo difference in simplicity, cybersecurity, performance, scalability, flexibility, and investment protection.



### **Tondo Services**

Page 25

Tondo provides services for project management, custom solutions for our customers' Smart City use-cases, and customized analytics and reporting design. Tondo works with a variety of partners that include lighting systems integrators, design-build, lighting services, consulting firms, and lighting design consultancies.

# **Products and Services**





About Tondo Page 26

The Tondo team boasts over 50 years of collective experience in the smart lighting and smart city domains, with deep expertise in integrating advanced technologies into urban infrastructure. Our background encompasses hardware and software engineering, project management, and systems integration, and building high-performance organizations.



Contact Tondo Page 27

Contact information for Tondo and our locations.

To receive detailed information on the configuration, installation, and use of Tondo's solutions, see the **Tondo User Guide** which is available on request from <a href="marketing@tondo-iot.com">marketing@tondo-iot.com</a> or from your Tondo representative.



# Roadway Lighting: Driving Value

# Driving Value for Roadway Lighting Design

For effective roadway lighting design, the mission is clear: to deliver safer, standards-compliant lighting that meets design specifications while maximizing operational efficiency.

In today's landscape, the bar has been raised—modern smart lighting systems must go beyond basic compliance to drive significant operational savings and support broader smart city initiatives.

Tondo Smart offers a comprehensive solution that not only meets these requirements but also sets a new standard for what is possible in roadway and area lighting. Together, we are stronger.

#### Driving Value: Safer, Standards-Compliant Lighting

Safety and Compliance: Tondo's solutions are engineered to ensure that your lighting designs fully comply with critical safety standards such as ANSI/IES RP-8, AASHTO, and FHWA. As you know, these standards are the backbone of safe, reliable roadway and area lighting, dictating everything from luminance levels to uniformity and visibility.

Tondo's Edge IQ and Cabinet IQ controllers are designed to simplify the management of lighting to these stringent guidelines, giving you confidence that your designs will be fully realized in real-world lighting operations.

### **Driving Value: Design Compliance**

Beyond regulatory standards, Tondo's solutions allow for precise control and automation over lighting levels, ensuring that your designs are executed for your clients precisely as you direct. Whether you're addressing national, or specific municipal or state guidelines, Tondo's advanced control systems provide the flexibility and accuracy needed to achieve design compliance across a variety of projects.

#### **Driving Value: Driving Operational Savings**

Proven Energy Savings: Tondo's solutions have demonstrated significant energy savings through features like Adaptive Roadway Lighting and precise dimming controls. Tondo's integration of Al-driven analytics ensures that energy use is optimized in real-time, maximizing savings.

Reduced Maintenance Costs: By automating routine management tasks and providing real-time monitoring, Tondo's systems reduce the need for manual interventions and lower long-term maintenance costs.

Efficiency and Automation: Tondo's integration of Aldriven controls not only enhances energy efficiency but also streamlines the management of complex lighting environments. Al-automation of routine tasks, such as dimming and scheduling, reduces the need for manual intervention, allowing for more efficient use of resources and further operational savings.

Article: <u>Municipal Energy Savings and Smart City Enablement</u>
Article: <u>Smart Lighting Costs and Benefits</u>

### Driving Value: A Platform for Smart City Enablement

Versatile Smart City Platform: Tondo's Smart Lighting solutions go beyond basic lighting control. They serve as an enablement platform for a wide array of smart city applications, including sensors, meters, cameras, and other control use-cases.

This versatility allows you to design lighting systems that not only enhance safety and efficiency but also support broader smart city objectives, from traffic management and environmental monitoring to public safety and infrastructure resilience.

Scalability and Integration: Tondo's solutions are fully scalable, making them suitable for projects of any size, from small municipal installations to large-scale state transportation networks. Furthermore, they are designed to integrate seamlessly with existing smart city infrastructures, ensuring that your designs can evolve and expand alongside future urban developments.

## **Driving Value: Operational Efficiency**

Deep Learning AI: Unlike many competitors, Tondo's Cloud IQ platform leverages deep learning AI to deliver Adaptive Roadway Lighting. This advanced technology allows for real-time adjustments in lighting based on environmental and traffic data, ensuring that lighting is always optimized for safety and efficiency. Competitors often rely on more basic automation or preset schedules, which can lead to inefficiencies or missed opportunities for energy savings.

Integrated System Management: Tondo's solutions offer seamless integration between Edge IQ, Cabinet IQ, and Sensor IQ, all managed through Cloud IQ. This holistic approach contrasts with competitors who may offer fragmented systems that require separate management platforms, leading to potential inefficiencies and increased operational complexity.

Tailored Solutions: Tondo's ability to customize lighting profiles for different road types, traffic volumes, and environmental conditions provides a level of flexibility that many competitors cannot match. This customization ensures that each project is optimized for its specific needs.

# Roadway Lighting: Driving Value



Scalable for All Project Sizes: Whether for small municipal projects or expansive state-wide initiatives, Tondo's solutions are designed to scale seamlessly. Current solutions often face challenges in scaling without sacrificing performance or constraining use-cases to lighting-only solutions.

Ease of Use: Tondo provides a fully-managed technology platform, enabling its solutions to keep the "technology" behind the scenes so city and transportation authority operations teams, or lighting maintenance contractors can focus on actionable information. Installing Tondo's Smart Lighting controls cannot be simpler: Tondo provides automatic provisioning so that installation is fast, reliable, and secure.

Article: <u>Simplifying Smart Lighting Installation: A Closer Look</u> at Tondo's Edge IQ Controller

### **Driving Value: Smart City Enablement**

Enablement Platform: Tondo's smart lighting solutions act as a foundation for a broad range of smart city applications, from environmental sensors to public safety enhancements. Tondo's ability to serve as a versatile platform sets it apart from other smart lighting solutions, making it a long-term value driver for cities looking to connect their smart city infrastructure.

# Connecting Critical Infrastructure

Tondo's Smart Lighting solutions are not just about lighting—they form the backbone of a comprehensive smart city platform.

Here are a few key use cases that demonstrate how Tondo's solutions enable smart city applications:

# Use Case: Electricity Quality Analytics and Metering with Smart Lighting

Tondo's Smart Lighting and Cabinet IQ controllers were deployed at Piraeus Port, Greece's largest port, to manage street lighting and utility consumption. The system automated the monitoring of electricity and water usage, replaced manual measurements with automated processes, and provided real-time data for operational efficiency.

**Impact:** The port saw significant improvements in energy efficiency and operational savings, underscoring Tondo's role in enabling smarter, more efficient industrial operations within a smart city context.

Article: <u>Use Case: Managing Energy Quality, Fault Detection, and Consumption</u>

# Use Case: Driver Safety, Flash-Flood Detection and Early Warning

In partnership with the Israeli Ministry of Transportation, Tondo deployed flood warning sensors in a critical area prone to flooding, one that had earlier caused the deaths of two vehicle passengers. These sensors, integrated with Tondo's Cloud IQ platform, provide real-time data on precipitation and flood risks, enabling authorities to issue timely warnings and take preventative action, such as closing roads or deploying emergency services.

**Impact**: This system has enhanced public safety by reducing the risk of flood-related accidents on roadways, showcasing how Tondo's platform provides for critical infrastructure monitoring.

Article: <u>Use Case: Driver Safety, Flash-Flood Detection, and Early Warning</u>

### Use Case: Cable and Electricity Theft Detection

Tondo's smart lighting controllers, combined with specialized sensors and Al analytics, were used to detect and prevent both cable and electricity theft along Israel's extensive roadway network. The system monitors for unusual patterns in energy consumption and alerts authorities when a potential theft is detected, triggering flashing lights to deter thieves and sending real-time alerts to security teams.

Impact: This implementation has saved Netivei Israel hundreds of thousands of dollars in lost infrastructure and electricity, while also improving response times to theft incidents, demonstrating Tondo's capability in enhancing public safety and protecting valuable infrastructure.

Article: Streetlight Wire Theft Detection
Article: Municipal Electricity Theft Detection

#### Conclusion

As a roadway and area lighting expert, your work is crucial in creating safer, more efficient urban environments.

Tondo's Smart Lighting solutions empower you to deliver on this promise, providing the tools and technologies necessary to design lighting systems that are not only compliant with standards but also drive significant operational savings.

Moreover, Tondo's solutions serve as a foundation for a wide range of smart city applications, enabling you to futureproof your designs and contribute to the broader vision of connected, intelligent cities.



# Tondo Solutions Overview

# **Tondo Solution Overview**

This section describes the key elements of Tondo's Streetlight Control and Smart City Infrastructure solutions that are hosted by Tondo's Edge IQ Controls and Cloud IQ CMS.

1 Edge IQ is the heart of the City's streetlighting controls solution, a controller plugging into standard sockets on each fixture, or installing inside decorative/ornamental fixtures or poles.

Edge IQ contains the world's most advanced lighting control technologies that transforms cities from wasteful dusk-to-dawn lighting control to optimized standards-based lighting for a 50% reduction in energy costs.

Each Edge IQ controller includes a pre-paid multi-network cellular data plan subscription for 1mbps or optional 5mbps/10mbps LTE fully managed by Tondo.

Edge IQ includes multiple LTE network connections with automatic fail-over in the event of communications loss. Edge IQ uses the latest extended-range Bluetooth® 5.3 Mesh communications for energy-efficient wireless sensor connectivity and efficient data routing when LTE cellular signals are impaired.

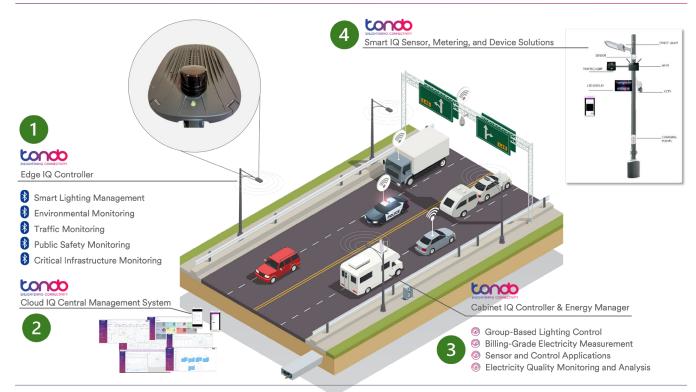
Edge IQ contains the world's most advanced transient surge

protection compliant beyond ANSI 136.2 Category C with a 2400VA rated load to reduce controller failure rates in the field.

**2** Cloud IQ is a high-security, highly-scalable, Smart City decision and control platform. Cloud IQ includes a "data-lake" for consolidating all lighting, sensor, meter, camera, or device control data that is managed by a Deep Learning AI, and scalable design that will grow with any City.

Cloud IQ's Deep Learning AI manages the avalanche of Smart City data collected by the city, identifies anomalies that would otherwise be missed, and provides cities with alerts and actionable insights to improve operations. Tondo's AI "manages the technology" so city teams can focus on their primary responsibilities.

- 3 Tondo's Cabinet IQ energy management, sensor, and SCADA control system provides advanced electricity analytics and electrical service diagnostics from the utility service point to the streetlight fixture. Cabinet IQ includes revenue-grade electricity metering, and support for digital, analog, and relay control for connecting city infrastructure where wireless connections may not be practical.
- 4 Tondo's Smart Sensor sensor solutions are hosted by Edge IQ and Cabinet IQ controllers, and enable a wide range of Smart City solutions to affordably connect City critical infrastructure, and provide the City with cost-effective solutions to monitor infrastructure health in real-time.





New Patented Controls for Decorative and Ornamental Lighting









### All-in-One Control

Tondo's Edge IQ Smart Lighting controllers provide automated remote lighting control for on-fixture and on-pole roadway and area lighting that lowers energy use and operational costs. A single Edge IQ controller can manage up to 16 fixtures in a high-mast cluster.

Each Edge IQ forms a secure, private cellular and Bluetooth Mesh® network for Smart City sensor, device control, and energy metering applications, with a connection back to Tondo's Cloud IQ central management system.

Tondo's Edge IQ works with Tondo's Cloud IQ to deliver consistent, standards-based lighting that saves 40% - 60% on your operating costs.

# Edge IQ Features and Benefits

### Socketed Lighting and Sensor Control

Edge IQ controllers install easily into existing LED light fixtures via NEMA and Zhaga sockets and internal fixture installation.

Lighting control is supported for 0-10V and DALI™ fixtures. Sensor connectivity is supported via Bluetooth Mesh® and DALI D4i™ wirelessly, via direct wire, or on fixtures with a DALI D4i compliant socket.

Dimming can be automated using Tondo's Deep Learning AI in the Cloud IQ CMS: it can monitor pedestrian and vehicle traffic and ensure delivery of safe lighting according to ANSI RP-8 or IEC EN13201, as well as adjust for city-specific practices and policies.

## Patented Decorative/Ornamental Control

For cities who wish to preserve the aesthetics of their decorative or ornamental fixtures, or simply prefer a low-

visibility control, Tondo's new patented internal controller replaces the space used by a NEMA socket inside a fixture, with approximately 1/2" above the fixture surface.

This makes Tondo's Edge IQ ideal for cities with significant historical districts or modern design aesthetics.



### Integrated Smart City Wireless Network

Each Edge IQ controller contains a multi-protocol chip-set with active Bluetooth Mesh®. We chose Bluetooth® 5.3 for its simplicity, reliability, low power requirements, long range capabilities up to 1.3km, and its open standard in use around the world.

## Blazingly-Fast Cellular-to-Cloud Connectivity Included

Cellular connections enable information to flow to-and-from Tondo's Cloud IQ management system.

The Edge IQ's internal cellular gateway means there are no external network gateways to install or manage.

Tondo's new high-speed cellular technology provides blazing fast throughput for up to 10mbps - 10x or faster over most competitors!

Since Tondo's Cloud IQ includes multiple redundancy cellular data plans, there are no cellular data for the city to manage. This means fewer installed devices, faster project deployment, zero network management - and lower costs.

#### Bluetooth Mesh and Cellular Communications

Cellular is ultimately where the data has to go to get back to Tondo's Cloud IQ CMS.

By adding Bluetooth Mesh®, we can get around any cellular dead spots, and create a low-cost, high performance, standards-based platform for connecting energy-efficient wireless sensors, meters, and other devices.

Having Bluetooth Mesh® and high-speed LTE cellular provides cities with limitless scalability and reliability.

#### Critical Infrastructure-Grade Cybersecurity

Each Edge IQ controller is a high-performance computing device protected by TWO cryptographic accelerator chips.

The Edge IQ uses hardware-based Root of Trust, Secure Boot, Secure Over-the-Air firmware updates, and manages self-generating, session and root keys in its secure key vault. This makes our Edge IQ controller resistant to attacks that might otherwise compromise a human-managed certificate system.

#### Advanced Energy Measurement

The Edge IQ provides revenue-grade ANSI C12.1 ±0.5% accuracy and ANSI C136.50/C12.1 electricity metering for each fixture, with secure data logging utilities and cities can trust. Metered streetlighting rate plans can save as much as 30% of total streetlighting operating costs.





# **Product Specifications**

Specifying Edge IQ is easy: Edge IQ comes fully configured with calibrated energy metering and ready to install.

Simply choose the model for socketed, internal fixture, internal pole, or external pole installation.

Models		
SC220-NS	ANSI/NEMA 136.41 socket	
SC220-ZS	Zhaga Book 18 socket	
SC220-IN	Internal fixture mounting	
Lighting Control		
Driver Support	All LED drivers	
Control Methods	Direct/Manual individual or group Automated individual or group Fixed schedule Astronomical clock Daylight sensor override Al-Adaptive Dimming	
On-Off / Dimming	<ul> <li>Daylight sensor (NS ans ZS models only)</li> <li>Scheduled autonomous</li> <li>Direct remote control</li> </ul>	
Dimming	<ul> <li>ANSI C136.10 0-10V</li> <li>DALi<sup>™</sup>/DALi 2<sup>™</sup>/D4i<sup>™</sup></li> </ul>	
DALI™/DALI 2™/D4i™ Compatibility	Master capability, 50mA bus supply	
Dimming Type	Linear or logarithmic	
Fixtures per Controller	Supports up to 16 fixtures per DALI bus from a single controller     Ideal for multi-fixture pole configurations	
RTC Real Time Clock	72-hour battery backup option	
Energy Management		
Compatibility	<ul> <li>ANSI C12.1 (NEMA)</li> <li>ANSI C136.50 (NEMA)</li> <li>DALI D4i (NEMA and Zhaga)</li> <li>DALI Part 251</li> <li>DALI Part 252</li> <li>DALI Part 253</li> </ul>	
Data Log Protection	Permanent non-volatile meter data registers	
Metering Accuracy	ANSI C12.1 Class 0.5S Compliant Optional calibration for billing- grade applications	

Communications	
Controller-to-Controller Sensor-to-Controller	Bluetooth® 5.3 LE Bluetooth® Mesh
Smartphone-to- Controller	Bluetooth® 5.3
Cellular Cloud Gateway  Cellular Service Plans Included with Tondo Cloud IQ Subscription  No External Gateways Required	1mbps up-link/down-link     Optional 10mbps down-link/ 5mbps up-link  Includes multiple cellular network support with auto-failover for resilient network connectivity
Operating Bands	<ul> <li>GPRS/EGPRS 850/1900MHz</li> <li>FDD LTE-M1 Band 2/4/5/12/13/25/26/66/85</li> <li>BLE 2400Mhz to 2483.5MHz</li> </ul>
Location Services	Bluetooth Beacon micro- positioning     GPS/GLONASS/BeiDou/ Galileo/QZSS (±3m accuracy)
Sensor Support	
Sensor Connectivity	Bluetooth® 5.3 LE     Bluetooth® Mesh     24V Digital I/O direct wire
Sensor Communication	<ul> <li>DALI D4i<sup>™</sup> Part 351</li> <li>24V Digital I/O</li> </ul>
Internal Temperature Sensor	Internal, included
Ambient Daylight Sensor	Internal, included
Tilt and Vibration	Optional (Standard in North America)
Management and	Field Configuration
Central Management System	Tondo Cloud IQ CMS
Field Deployment and Configuration	<ul> <li>Plug-and-Twist auto-activation</li> <li>Auto-configuration</li> <li>Autonomous astronomical clock operation</li> <li>Auto-locating via GPS</li> </ul>
	Tondo Mobile-IQ App  Android compatible  Customizable asset management fields  Controller activation in-field  Out-of-band controller testing and configuration





Cybersecurity	
Cryptographic Protection	<ul> <li>Fully automated key and certificate management</li> <li>Hardware Root-of-Trust</li> <li>Secure Over-the-Air updates</li> <li>Secure Access Control List</li> <li>Secure Firmware protection</li> <li>Secure Boot</li> </ul>
Key Generation	Unique Root Key for each device Automatic Root Key regeneration Unique Session Keys Secure cryptographic operations without exposing Root Key
Hardware Key Storage	True HSM key storage Root and session keys used in cryptographic operations not exposed in firmware  True HSM key storage storage root in firmware
Cryptographic Algorithm Support	ECDH/ECDSA Secure Remote Password Protocol (SRP)  Elliptic Curve Cryptography  • FIPS 186-4 and SEC 2 compliant
	RSA Public Key Cryptography  AES Symmetric Encryption
	FIPS 197 compliant     128-bit key size
	<ul> <li>Hashing Functions</li> <li>SHA-1, SHA-2 up to 256 bits</li> <li>Keyed-hash message</li> <li>authentication code (HMAC)</li> </ul>
Cryptographic Algorithm Support	Chacha20/Poly1305 Symmetric Encryption True Random Number Generator
	NIST SP800-90B compliant     FIPS 140-2 compliant
	Pseudo Random Number Generator
Marranty and Cani	NIST SP800-90A compliant
Warranty and Servi	10 Year Device Replacement
Ctaridara	10 Total Device Replacement

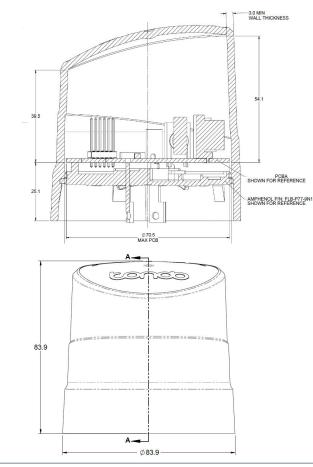
Physical and Enviro	nmental
Weight	SC220-NS - 245g SC220-ZS - 75g SC220-IN -
Circumference	SC220-NS - 83.9mm SC220-ZS - 79.0mm SC220-IN -
Height	SC220-NS - 83.9mm SC220-ZS - 40.0mm SC220-IN -
Ambient Temperature	-40°C to +85°C
Ingress Protection	IP66 Class per IEC 60529
Fire	Flame resistant per UL94
Impact Resistance	IK07 per IEC 62262
Power	
AC Input Voltage (NEMA)	Input Voltage Range: 100- 480VAC, 50/60Hz, ± 10%
	Rated Load: 277VAC @ 10A / 2770VA
AC Input Voltage (Zhaga)	24V Aux In
DC Output Voltage	24V DC, 2W
Power Consumption	< 1.5 watts @ 240V AC
Transient Protection	<ul> <li>ANSI C136.2 Class B (10kV/5Ka)</li> <li>IEC 62368-1:2018 Category II (2.5kV)</li> </ul>
Relay	NC (Standard)
Measurement	<ul> <li>AC Voltage (RMS, average)</li> <li>Current (RMS, average)</li> <li>Power (RMS, average)</li> <li>Power frequency</li> <li>Power factor</li> <li>Controller power load</li> <li>Lighting circuit power load</li> </ul>
Max. Fixture Wattage	<ul> <li>NEMA: 1188W @ 120VAC maximum / 2742W @ 277VAC</li> <li>Zhaga: no limit</li> </ul>



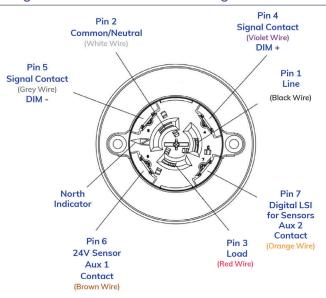


Compliance Summa	ary
Electrical Safety	UL/CSA 62368-1 (NEMA only) CB Scheme per IECEE ENEC (Zhaga only) CE
Communications	<ul><li>FCC (NEMA)</li><li>ISED (Zhaga)</li><li>PTCRB (NEMA)</li></ul>
Fire Resistance	UL94
Ingress	IP66 Class per IEC 60529
Impact	IK07 per IEC 62262
Electrical Transient/ Overvoltage Resistance	<ul> <li>ANSI C136.2 Class B (10kV/5Ka)</li> <li>IEC 62368-1:2018 Category II (2.5kV)</li> </ul>
Environmental	RoHS Restriction of Hazardous Substances
Lighting Control	<ul> <li>DALI™/DALI 2™ (Parts 101, 103)</li> <li>DALI™ D4i (Part 351)</li> <li>IFE-US (NEMA)</li> <li>IFE-EU (Zhaga)</li> <li>ANSI C136.10 0-10V (NEMA)</li> <li>ANSI C136.41 7-Pin (NEMA)</li> <li>Zhaga Book 18 (Zhaga)</li> </ul>
Energy Measurement	<ul> <li>ANSI C12.1 (NEMA)</li> <li>ANSI C136.50 (NEMA)</li> <li>DALI D4i (NEMA and Zhaga)</li> <li>DALI Part 251</li> <li>DALI Part 252</li> <li>DALI Part 253</li> </ul>
Information Security	<ul> <li>ISO 27001 Information Systems</li> <li>ISO 27017 Cloud Security</li> <li>ISO 27018 PII Data Security</li> </ul>
Quality Management	ISO 9001
Business Continuity	ISO 22301

# Dimensional Drawings - NEMA



# Edge IQ NEMA Socket Pin Diagram

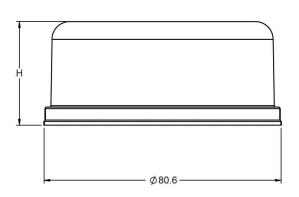


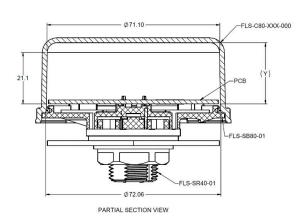


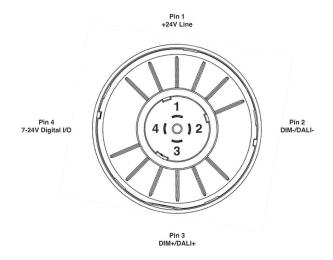


Dimensional Drawings - Zhaga

# Edge IQ Zhaga Socket Pin Diagram











### Cabinet IQ Overview

Tondo's Cabinet IQ provides lighting and utility cabinet advanced energy quality monitoring, cabinet-based lighting control, revenue-grade smart electricity metering, and a wide range of relay, digital, and analog control.

Cabinet IQ is well-suited for a wide range of use-cases:

- · Advanced electricity quality monitoring
- Billing-grade ANSI C12.20 0.5 Class electricity metering
- Digital and analog data acquisition and control
- Mechanical and solid-state relay control
- Cabinet-based lighting control
- Time-of-Use electricity metering and billing-grade reporting with secure data logging

Together with Tondo's Cloud IQ Central Management System, Cabinet IQ provides a complete controls, metering, and electricity management solution.

#### Cabinet IQ Features and Benefits

### Advanced Energy Management

Cities require their electric utility distributor to provide a consistently dependable quality of electricity to power their critical infrastructure. Unfortunately, this is not always the case.

Tondo's Cabinet IQ solution can alert cities to problems with the quality of service on the secondary system side of their line transformers that service their streetlights and other electrified city assets. This allows cities to diagnose problems faster, and know whether to dispatch their maintenance team or report a problem to their utility partners.

# Smart Energy Metering and Electricity Quality Monitoring

Cabinet IQ's smart energy meter is a high-performance Class 0.5/0.5S accuracy revenue-grade, ANSI C12.20/IEC 62053-22 compliant energy monitoring and analysis system.

Together with Cabinet IQ can provide scheduling, energy management, and emergency control insights that include:

- Electricity theft
- · Electrical wiring faults
- Secondary service failure
- Service breaker condition

The Cabinet IQ's Smart Energy Meter supports three-phase power metering, power quality analysis, and can be used for Time-of-Use residential, commercial, and industrial Smart Metering applications.



Cabinet IQ's energy management capabilities also include usage and demand, auditing and benchmarking, power limiting, load shedding, scheduling, and alerts to an array of anomalies, faults, and inefficiencies of monitored systems.

#### Solving Real-World Problems

Cabinet IQ supports the full range of Tondo's Smart Sensor solutions that include:

- Vehicle lane monitoring, traffic counting
- Vehicle and license plate identification
- Pedestrian and cyclist traffic monitoring
- Ambient light level monitoring (lux)
- Roadway conditions (dry, rain, ice)
- Temperature, precipitation, wind, humidity, and UV
- Airborne particulates
- Noise levels
- Tank and vessel level monitoring
- · Battery level monitoring
- Water flow (m<sup>3</sup>/s)
- Cabinet flood, fire (temp or ionization), or tampering

Based on the data Cabinet IQ collects, Tondo's Cloud IQ CMS deep machine-learning AI and analytics and data lake can provide cities with actionable intelligence, detecting patterns and anomalies in even the largest Smart City data sets.





## Cabinet IQ x Edge IQ: Working Together

Cabinet IQ is an ideal complement to Edge IQ controls.

When a lamp or driver goes bad, Edge IQ will tell you. However, when something goes wrong with the power from your utility service point, Cabinet IQ can provide enhanced insights by combining its data with the data captured by Edge IQ.

Cloud IQ's Deep Learning AI uses the combined data to identify anomalies such as electricity theft and wiring faults that cost cities enormous sums of money.

### **Group Lighting Control**

Cabinet IQ is ideal for controlling lighting where socketed fixtures are not available, or where wireless connectivity may be impaired.

Tondo's Cloud IQ can store configuration and device operations profiles in Cabinet IQ and its standard 48-hour UPS can provide full operation in the event of loss of power.

### Secure Encrypted Cellular Connection-to-Cloud

Each Cabinet IQ is connected to the Tondo Cloud IQ CMS using a private LTE cellular network.

Like the Edge IQ, Cabinet IQ's cybersecurity encrypts data in-flight using a uniquely-generated encryption key and an encrypted LTE network. Secure authentication is provided via Cabinet IQ's on-board hardware-based cryptoprocessor. Firmware updates are delivered via secure over-the-air connections via Tondo's Cloud IQ CMS.

### High-Speed Cellular Connection-to-Cloud

The Cabinet IQ includes a high-speed LTE A cellular network gateway with speeds up to 300mbps. With Cabinet IQ's built-in gigabit Ethernet switch and ability to mount on the pole or in a lighting or utility cabinet, cities can enable high-bandwidth applications using high definition video on the pole.

Cloud IQ's integrated gateway means there are fewer devices to manage, no cellular plans to manage, faster project delivery, lower network complexity, and lower costs.

#### Resilience and Data Retention

Cabinet IQ includes an uninterruptable power supply that can power the system for a minimum of 48 hours. This will ensure that in the event of a power outage, the Cabinet IQ will continue to monitor and control connected critical systems.

Energy usage data is retained for a minimum of 365 days in the event of power loss.







# **Product Specifications**

Tondo provides Cabinet IQ as a fully-configured platform that automatically activates and connects to your Tondo Cloud IQ central management system.

Cabinet IQ is provided as six component modules:

- 1. Cabinet IQ Cellular Gateway module
- 2. Cabinet IQ Energy Metering Module
- 3. 24V Power Supply
- 4. Untinterruptable Power Supply
- 5. 2 x 12V UPS Batteries (24V wired in series)
- 6. 220VAC Power Supply

Cabinet IQ comes pre-configured from Tondo, ready for installation on-pole or on-wall in its own IP67-rated cabinet, or DIN-rail mounted as two modules inside an existing cabinet.

Base Models		
Cabinet IQ-DIN	DIN TH35 Rail	
Cabinet IQ-POL	IP67 Cabinet Enclosure	
Lighting Control Fe	eatures	
Lamp Control	Fixture, string and circuit control via relay output. Monitoring via digital input.	
Scheduling	Astronomical clock Remote software control	
Management and Field Configuration		
Central Management System	Tondo Cloud IQ CMS	
Scheduling Services	Dusk-to-Dawn Al-managed schedules Static scheduling Remote scheduling via CMS	
Field Deployment	Tondo Cloud IQ CMS Tondo Mobile IQ App	
Firmware Updates	Over-the-air	
Measurement and I/O		
Digital Sensor I/O	1 x 5VDC 12 x 48/125/250VDC	
Relays/Contactors	4 x 250VAC / 30VDC / 5A	
Solid-State Relay	0.15A/24VDC; 1 contact	
Current Inputs (RMS)	1A secondary, 5A secondary, or 50A direct	
I/O Communications	MODBUS RS-485 Serial	
Ethernet	Gigabit Ethernet  Gigabit WAN x 1 Gigabit Switch x 4	

Network Connecti	vity	
Sensor-to-Cabinet	<ul><li>MODBUS RS-485 Serial</li><li>Dry Contact</li><li>Analog</li><li>USB</li></ul>	
Gateway (Cloud Back-haul)	LTE CAT-6  up to 300Mb down-link  up to 50Mbps up-link  Dedicated cellular antenna  Auto-switching dual SIM  Secure private cellular network  Gigabit Ethernet  Gigabit WAN x 1  Gigabit Switch x 4	
Internet Protocols	IPv4, IPv6, TCP, SSL, MQTT(S), HTTP(S), TLS, DNS, NTP	
Location Services	GPS, GLONASS, BeiDou, Galileo and QZSS (±5m accuracy) Dedicated GPS/GNSS antenna	
Network Status	On, off, fault, in-installation	
Data Output	RS-485 serial port Tondo Cloud IQ CMS	
Cabinet IQ Energy Management		
Energy Monitoring & Metering	Energy Metering	
	<ul><li>MID-Certified Class 0.5S, 20mA-10A</li><li>Secure permanent meter log</li></ul>	
	Monitoring (max/min/RMS/ average):	
	<ul> <li>AC Voltage</li> <li>Current, Power, Power Frequency</li> <li>Power Factor (phase, total)</li> <li>Controller Power Load</li> <li>Power Load</li> </ul>	

Voltage & current harmonicHarmonic angles (40th order)Phase-to-phase and phase-

 Voltage and current THD, TDD and K-Factor
 Measurement range 15-480/828V AC (L-N/L-L)
 Measurement frequency range 25-400 Hz

Current & voltage imbalanceActive, reactive, & apparent

energy metering

to-line voltage



Device Controls

# Cabinet IQ Controller



# **Product Specifications**

Power	
Line-In Power Supply M	odule
Voltage Range	• 85-264VAC • 120-370VDC
Current Range	• 0-5A
Inrush Current	• 30A/230VAC
UPS Backup Module	
UPS Power Backup	<ul><li>2 x 12V (24V wired series)</li><li>48-hour UPS backup</li></ul>
Input	<ul><li>2 inputs</li><li>21-28V / 20A per input</li></ul>
Output	• 30V / 20A
Communications Modul	е
Power Consumption	9W maximum
Fault Tolerance	<ul> <li>Dual cellular SIM with automatic failover</li> <li>Astronomical clock for scheduled operations</li> <li>Time synchronization to cellular network</li> <li>Real time clock</li> <li>Data retention up to 290 days</li> </ul>
Energy Metering and Me	onitoring Module
Power Supply	• 57.7-277VAC • 48-290VDC
Input Impedance	1ΜΩ
Input Over-voltage	<ul><li>1000VAC continuous</li><li>2000VAC 1 second</li></ul>
Nominal Voltage	400/690V AC (L-N/L-L)
Galvanic Isolation	4000V AC (L-G) for 1 min.
Rated Current Inputs	Choice of any of one options:  • 5A CT connection  • 1A CT connection  • Direct up to 63A  • Remote CT (40mA)
Output Rating	0.15A/24V AC/DC
Accuracy	0.5% Class
Digital I/O and Relay Mo	odule
Galvanic Isolation	<ul> <li>3000V AC 1 min between contacts and coil</li> <li>750V AC between open contacts</li> </ul>
Output Rating	5A/250V AC; 5A/30V DC

Physical and Enviro	nmental
Communications Module	
Weight	455g
Height	44.2mm
Width	115mm
Depth	95.1mm
Mounting	DIN rail or wall-mount options
Operational Temperature	-40°C to +75°C
Ingress Protection	IP30 Class
Relative Humidity	10% to 90% non-condensing
Impact Resistance	IK07 per IEC62262
Energy Metering and Mor	nitoring Module
Weight	533g
Height	90mm
Width	125mm
Depth	75mm
Mounting	EN50022 DIN rail
Operational Temperature	-25°C to 60°C
Ingress Protection	IP20 Class
Digital I/O and Relay Mod	dule
Height	95mm
Width	77mm
Depth	45mm
Mounting	Plug into EMM
Operational Temperature	-25°C to 60°C
Ingress Protection	IP20 Class
Certifications and C	Compliance
Communications Module	
Regulatory	CE/RED  EAC  RoHS  WEEE
EMI	<ul> <li>Draft EN 301 489-1 V2.2.0</li> <li>Draft EN 301 489-19 V2.1.0</li> <li>Draft EN 301 489-52 V1.1.0</li> </ul>
ESD	EN 61000-4-2:2009
RS	EN 61000-4-3:2006 + A1:2008 + A2:2010
EFT	EN 61000-4-4:2012
Surge	EN 61000-4-5:2014
CS	EN 61000-4-6:2014
DIP	EN 61000-4-11:2004



# **Product Specifications**

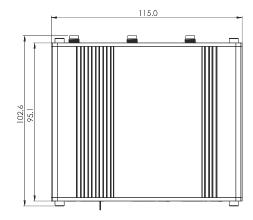
#### Certifications and Compliance General CE • UL • CSA RF • EN 301 908-1 V11.1.1 • EN 301 908-2 V11.1.1 • EN 301 908-13 V11.1.2 • EN303 413 V1.1.1 Safety • EC 62368-1:2014 • EN 62368-1:2014 + A11:2017 • EN 50665:2017 • EN 62311:2008 Energy Metering, Monitoring & I/O Module • UL/IEC 61010-1 Safety • UL 916 **EM Emissions** • EN55022: 2010 Class A (CISPR 22) • FCC p.15 Class A mandatory Environmental • WEEE • RoHS per 2011/65/EU & amendments • EN/IEC 60068-2-1:2007 **Energy Immunity** • IEC61000-4-2 • IEC61000-4-3 • IEC61000-4-4 • IEC61000-4-5 • IEC61000-4-6 • IEC61000-4-8 **Energy Metering** • IEC 62052-11 • IEC 62053-22 0.5S Accuracy Acccuracy Class • MID-Certified EN 50470-3 Class B or C (5A) Electromagnetic/RF • Draft EN 301 489-1 V2.2.0 Draft EN 301 489-19 V2.1.0 • Draft EN 301 489-52 V1.1.0 • ESD: EN 61000-4-2:2009 • EFT: EN 61000-4-4:2012 • EN 301 908-1 V11.1.1 • EN 301 908-2 V11.1.1 • EN 301 908-13 V11.1.2 • EN303 413 V1.1.1 • EN 61000-4-5:2014 Surge • CS: EN 61000-4-6:2014 • DIP: EN 61000-4-11:2004

## Warranty and Service

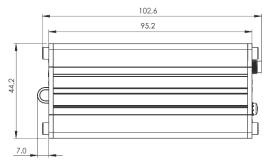
Standard 5 Year Component Replacement
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# Dimensional Drawings

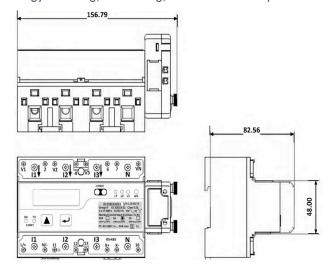
Communications Module - Top



Communications Module - Side



Energy Metering, Monitoring, & I/O Module - Top

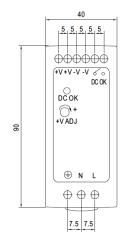


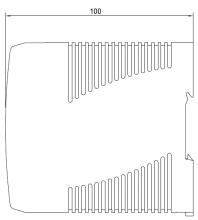


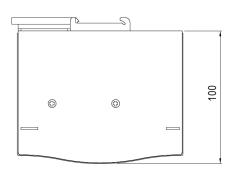


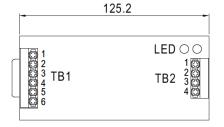
# Dimensional Drawings 220VAC Line In Power Supply Module - North America Only

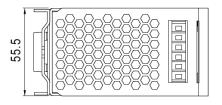
# Power Supply Redundancy Module



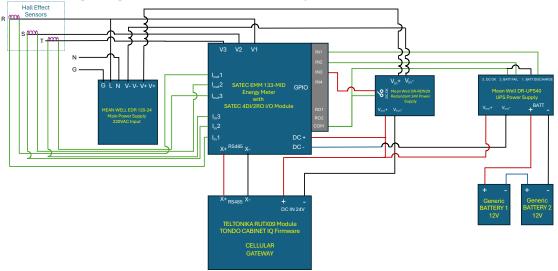








# Cabinet IQ Wiring Diagram - North America Only

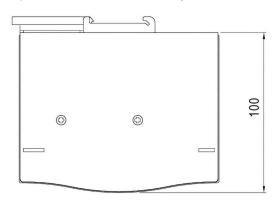


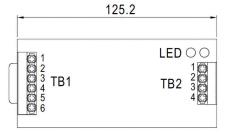


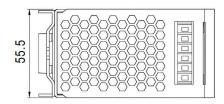


# **Dimensional Drawings**

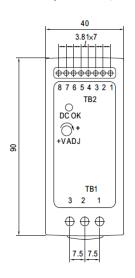
UPS Backup Module (North America Only)

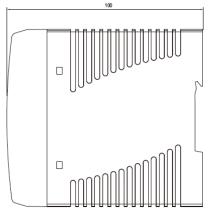




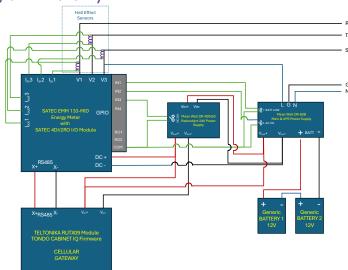


220V Line In & UPS Backup Module (EU Only)





# Cabinet IQ Wiring Diagram - EU Only





# **Smart Sensor Solutions**



# **Beyond Lighting: Smart Sensor Solutions**

Tondo's Smart Sensor solutions support a limitless array of sensor solutions for nearly any use-case, both off-the-shelf and custom.

Using Tondo's universal IoT firmware platform, Smart Sensor solutions share a common set of functional capabilities, such as communications, calendaring, power management, and cybersecurity.

This enables Tondo to create and deliver tailored sensor solutions for our customers in only a few weeks.

### **Smart Sensor Solutions**

# Motion IQ: Presence and Adaptive Lighting

Motion IQ is an affordable motion detector that enables adaptive roadway and area lighting and maximizes lamp asset life

Motion IQ also enables Tondo's deep learning AI to deliver adaptive lighting for roadway and area lighting according to ANSI/IES RP-8 best practices. This ensures cities are delivering safe, efficient lighting while reducing their energy usage by as much as 60%.

Motion IQ connects to fixtures via a Zhaga Type B socketed interface or on the pole using Tondo's Zhaga connector pole mounting option.

#### Universal Sensor Platform

Tondo's Smart Sensor uses Tondo's universal IoT firmware platform to deliver Tondo's Smart City sensor solutions.

This firmware provides sensors with a common technology platform for communications services, location services, highefficiency power management, on-device data storage, a rules engine, task scheduling, and a common integration layer.

Our approach enables us to quickly adapt nearly any existing sensors for deployment on the Tondo Smart City network. Some of the solutions include:

- Adaptive roadway lighting
- Adaptive parking lot lighting
- Adaptive lighting for cyclist and pedestrian pathways
- Roadway and area flood sensing
- Vehicle traffic lane counting and identification
- Pedestrian and cyclist counting
- Weather monitoring
- Air quality monitoring



- Public emergency call button
- Public emergency lighting alerts
- Noise level monitoring
- Waste bin level sensing
- Rodent damage sensing
- Wastewater monitoring
- Cabinet flood, fire, and tampering sensing
- Outdoor fire and smoke sensing
- Emergency shelter management

If you have a sensor or device control use-case, Tondo will make it happen.

### Beyond Data... to Decisions

Tondo's advanced Deep Learning platform in the core of Cloud IQ transforms collected data into actionable alerts and automation.

Tondo's flood control solution is one example: we don't just send an alert to a dashboard - we trigger traffic control systems to alert drivers to flash flood conditions that could cost lives.

For electricity theft, we trigger alerts and dispatch maintenance teams to re-mediate on-site, and saving one customer over \$250,000 per year in energy costs.

At Tondo, our sensor and metering solutions go beyond just data collection to create operational efficiencies.



# Adaptive Roadway Lighting Sensor



# **Product Description**

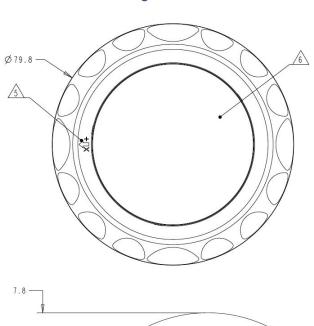
Tondo's Adaptive Roadway Lighting Control works with Cloud IQ's Deep Learning AI to deliver safe lighting on-demand.

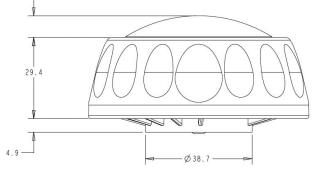
Tondo's AI uses predictive analytics to reduce the number of sensors required, reducing the overall costs of adaptive lighting solutions by 30% or more.

Base Models	
Motion IQ	Zhaga Book 18 Type B on fixture or pole
Features	
Detection Zone	30m x 6m @ 5m
Effective Height	Up to 12m
Detection	<ul> <li>Pedestrians, runners, cyclists, or vehicles</li> <li>Counting accuracy suitable for tracking</li> </ul>
Lighting Control	DALI D4i
Counting Sensitivity	Discrete pass through mask area
Luminance Sensitivity	Continuous calibration to filter reflected light
Connectivity	Zhaga Book 18 Type B Socket
Ingress	• IP66 • IK07
Operating Temperature	-40°C to 65°C
Detection Temperature	-40°C to 32°C
Height	42mm
Diameter	79.7mm
Case Materials	Dome: HDPE & Polycarbonate Base: PBT
Current	<ul> <li>25mA on startup</li> <li>6-8mA average operating</li> <li>Powered from DALI™ bus on Tondo Edge IQ controller</li> </ul>
Standards	<ul> <li>Zhaga Book 18 Editions 1, 2 and 3</li> <li>DiiA: Parts 351</li> <li>IEC 62386: Part 303, 101 and 103</li> <li>CE Marked</li> <li>UL773</li> <li>IEC 61347-1</li> <li>IEC 61347-2-11</li> </ul>
Vibration	5 to 500 Hz random levels at 4.9g per IEC 60512-6-4

Features	
Mechanical Shock	30g per IEC 60512-6-3
Impact	2 joules per IEC 62262
Thermal Shock	-40 and 70°C er EIA-364-32
Humidity	25 and 65°C at 90 to 100% RH IEC 60512-11-12
Dry Heat	70°C per IEC 60512-11-9
Conducted Emissions	CISRP 15 / EN 55015  • 84µV to 74µV quasi-peak  • 64µV to 74µV average
Radiated Emissions	CISRP 15 / EN 55015  • 30µV/m@30MHz to 230MHz  • 37µV/m@230MHz to 300MHz

# **Dimensional Drawings**







# Cloud IQ Management



# Cloud IQ Management Overview

### Transforming Urban Environments with Cloud IQ

Welcome to the forefront of Smart City evolution, where Tondo's Cloud IQ platform redefines how urban spaces harness the power of smart technology. Designed for directors of public works and those managing street and outdoor area lighting assets, Cloud IQ is your gateway to a safer, more efficient, and interconnected city.

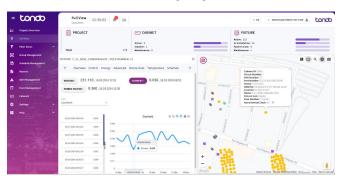


### **Advanced Roadway Lighting Control**

Illuminate the path to efficiency with Cloud IQ, delivering over a 55% improvement in streetlight operational efficiencies. Our platform ensures the delivery of safe, standards-compliant lighting exactly where and when it's needed, leveraging deep learning AI to simplify the complexities of urban lighting.

#### Connecting Critical Infrastructure

Bridge your city's foundational services — from water and sanitation to transportation and energy — with Cloud IQ. Our platform enables comprehensive monitoring and management, driving operational efficiencies and reducing connectivity costs by more than 50%, all through a communication platform built on the backbone of our Smart Lighting solutions.

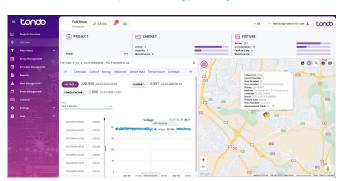


### Transforming Data into Actionable Insights

Tondo's Cloud IQ does the data collection, analysis, and data management so you don't have to. Cloud IQ's robust Deep Learning AI and visualization technology transforms data into actionable insights, alerting teams to abnormal conditions and anomalies in real-time to console charts and dials, and critical events via SMS text messaging, email, or maintenance service applications used by the city or its contractors.

### Advanced Energy Management

Take command of your city's energy narrative. Cloud IQ, in tandem with Cabinet IQ's sophisticated electricity analysis, monitors the quality of electrical service, identifying potential infrastructural threats before they occur. This proactive approach extends to all energy systems, making Cloud IQ a unified solution for city-wide energy management.



#### Sensors, Smart Meters, and More

Cloud IQ's agnostic design seamlessly integrates a broad spectrum of devices, from sensors and smart meters to SCADA use-cases, all through our innovative Edge IQ Bluetooth Mesh network or direct fixture connections. Third-party systems are effortlessly incorporated, enhancing Cloud IQ's deep learning AI with a rich dataset for unparalleled insight generation.

### Zero Network Management

Experience the simplicity of an "invisible" network with Cloud IQ. We absorb the complexities of connectivity, ensuring all Edge IQ and Cabinet IQ devices communicate flawlessly, with no additional infrastructure or management required on your part. It's smart city technology, simplified.



# Cloud IQ CMS



## Al Automation and Analytics

Empower your operations with Al-driven automation and analytics. Cloud IQ transforms vast urban data into actionable insights, optimizing city functions without overwhelming your teams. It's not just about data collection — it's about making that data work for you.

### Simplifying Large Systems at Any Scale

Grow without boundaries. Cloud IQ's cloud-native infrastructure is designed to scale with your city, supporting the seamless addition of new technologies and devices. As your smart city expands, Cloud IQ grows with you, ensuring a sustainable, cost-effective future for urban management.

Tondo's User and Asset Group Management capabilities allow cities to group assets by type, location, and a variety of other attributes, and assign team members to specific asset types and geographies. This avoids team members from being overwhelmed with information outside their area of responsibility, greatly simplifying their work.

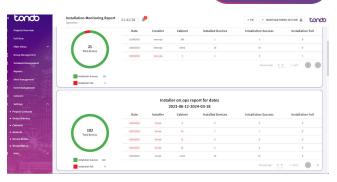
### Simplifying Installation and Maintenance

All Tondo controllers are enabled with true plug-and-play activation. Socketed Edge IQ controls activate in less than a minute, significantly decreasing project timelines and costs.



Each controller is securely matched at the time of manufacture to a city's Cloud IQ platform with unique strong cryptographic keys to ensure only authorized devices can connect.

Whether it is a first-time project deployment or tracking maintenance activities, Tondo's Cloud IQ provides real-time tracking of installation activities for controllers and connected devices by city teams or contractors. This allows cities to track operational efficiencies and anomalies, and know whether projects are on-schedule or require further attention.



Tondo's Cloud IQ includes unlimited licenses for Mobile IQ, Tondo's field installation management app. Mobile IQ provides installers with confirmation of installation and operation in the field, and provides a secure testing application that can work at the top or the bottom of the pole.

Cloud IQ and Mobile IQ provide for unlimited custom asset fields to gather information on other field asset data such as the condition of the asset, the asset ID, or the area surrounding each asset, with any additional field notes.

Data can be fed back to city Open Data platforms like ArcGIS in real-time to support transparency initiatives, and automate the maintenance of city asset management data.

### **Unified Smart City Data**

Say goodbye to data silos with Cloud IQ's advanced data lake architecture. Our platform collects and analyzes data from across your smart city ecosystem, offering a single, clear view of urban operations and unlocking new efficiencies across systems and use-cases.

#### Interoperability and Open Standards

Built on the bedrock of open source software and connectivity standards, Cloud IQ ensures your city remains agile and adaptable. With support for industry standards and an open REST API, we guarantee a future-proof foundation for your smart city initiatives.

#### Your Cloud or Ours

With Cloud IQ, the choice is yours. Host our platform on your own cloud to keep data under your control, or let us manage it on AWS for seamless, secure service. Either way, Cloud IQ adapts to meet your city's specific data sovereignty needs.

Transform your city with Cloud IQ by Tondo Smart — where smart city innovation meets operational excellence. Together, let's light the way to a brighter, smarter future.



# Cloud IQ CMS



# **Product Specifications**

Tondo's Cloud IQ Central Management System is the world's first Deep Learning platform for Smart City lighting, sensors, cameras, smart meters, and controls. Customers may deploy Cloud IQ on Tondo's secure cloud or the Customer's own private cloud.

Hosting and Language Support

Host Platforms	Azure Cloud (Default)     AWS					
Languages	Multilingual					
Cloud Connectivity	y					
Cellular	<ul> <li>Included</li> <li>Supported on all major networks</li> <li>Private encrypted network</li> <li>No data cap</li> </ul>					
User Interfaces						
Types Supported	Desktop/Laptop Browser     Tablet Browser					
Browsers Supported	<ul><li>Google Chrome</li><li>Apple Safari</li><li>Microsoft Edge</li></ul>					
Access Control						
Users	<ul> <li>Single Sign On</li> <li>Microsoft Azure Active Directory</li> <li>Multi-Factor Authentication</li> <li>User-based and Role-based</li> <li>Administrator or read-only</li> <li>Constrain by CMS function</li> </ul>					
Groups	Custom groups     Configuration or read-only access     Constrain by CMS function					
Controller, Sensor,	and Device Support					
Controllers	Tondo Edge IQ Tondo Cabinet IQ					
Sensors (Current)	Tondo Supplied  • Unlimited use-cases					
Cameras	Third Party Supplied • Public safety camera					
Smart Meters	Third-Party Supplied					
Actuators	Tondo Branded • Unlimited use-cases					

Console Features	
User Interface	<ul> <li>Full View Dashboard</li> <li>Controller Dashboard</li> <li>Cabinet Dashboard</li> <li>Mobile Field App</li> <li>Custom Thresholds</li> <li>Google Map View</li> <li>Visual Dials and Charts</li> <li>Custom Filtering</li> <li>Geographic region</li> <li>Device type</li> <li>Device status</li> <li>Abnormal operation</li> <li>+ more</li> </ul>
Deep Learning AI	<ul> <li>Al-Adaptive¹ control</li> <li>Abnormal operation</li> <li>Predictive failure</li> <li>Predictive lifecycle</li> <li>Customizable use-cases</li> <li>Over-the-Air Updates</li> </ul>
Asset Data	<ul> <li>Custom fields</li> <li>Automatic GPS Mapping</li> <li>Manual override</li> <li>Maintenance contract ID</li> <li>Serial number</li> <li>Asset tag</li> <li>Manufacturer</li> <li>Model</li> <li>Lighting driver characteristics</li> <li>Firmware version</li> <li>IMSI cellular radio number</li> <li>Connector type</li> <li>Wiring gauge</li> <li>Pole type</li> <li>Pole condition</li> <li>Manufacture date</li> <li>Activation date</li> <li>Installer reference</li> <li>Rated lifecycle</li> </ul>
Deployment Management	<ul> <li>Authorized device list</li> <li>Project file attachments</li> <li>Project contacts</li> <li>Device installation reporting by installer, device, date, operating status, and location</li> </ul>
System Notifications & Alerts	Console     SMS text     Email
Lighting and Device Control	<ul> <li>Autonomous scheduled</li> <li>Al Adaptive¹ control</li> <li>Manual control</li> <li>Automatic light curve analysis for 0-10V fixtures</li> </ul>



# Cloud IQ CMS



Console Features		Integratio	
Real Time Console View	Fixture, cabinet, pole, sensor, meter, camera, switch	APIs	
	<ul><li>Branch circuit monitoring</li><li>Sensor data</li><li>Power factor</li></ul>	Notification S	
	<ul> <li>Wireless signal strength</li> <li>Billing</li> <li>Voltage and Current THD</li> <li>3-Phase demand monitor</li> </ul>	Application I	
	• Voltage Max & THD	Cybersec	
	Current Max & THD  KW demand  Demand Imbalance (V/I)	Data in Fligh	
	<ul> <li>V/I harmonics magnitude</li> </ul>	Data at Rest	
Dan aution	• Angle	Cloud Serve	
Reporting	<ul><li> Electricity consumption</li><li> Asset inventory</li></ul>	Controller to	
	<ul> <li>Day-burner lighting</li> <li>Abnormal operation</li> <li>Device installation/removal</li> <li>Device malfunction</li> </ul>	Controller-to	
	Total operating hours     Time-of-use billing     Critical faults	Controller-to	
Events and Alerts	<ul><li>Custom thresholds</li><li>Device failure</li><li>Communication loss</li></ul>		
	Anomaly detection	Browser-to-0	
Alert Communications	CMS console     SMS text		
	WhatsApp     Webhooks     Email	Mobile App-	
Licensing	2		
Cloud Host Options	Microsoft Azure (Default)     AWS		
Number of Users	Free Unlimited		
Maximum Controllers	Unlimited; priced per controller		
Maximum Sensors, Meters, & Devices	Unlimited; priced per device		
Number of Cellular Networks	Supports two cellular plans:		
	<ul><li>One plan included</li><li>One additional available</li></ul>		

Integrations						
APIs	RESTful     Any TALQ Compliant CMS					
Notification Services	<ul><li>Email</li><li>SMS</li><li>RESTful</li></ul>					
Application Integrations	<ul><li>Salesforce</li><li>Microsoft Dynamics CRM</li><li>Priority ERP</li></ul>					
Cybersecurity						
Data in Flight	Encrypted     Private network back-haul					
Data at Rest	Encrypted					
Cloud Servers	FIPS 140-2 Level 2 compliant key management					
Controller-to-Cloud	Unique encryption keys on factory-provisioned controllers can connect to each customer's system. All others are rejected.					
Controller-to-Sensor	Cryptoprocessor and HSM-protected cryptographic operations     Authentication against secured Authorized Device List (ADL) in Tondo Cloud IQ					
Browser-to-Cloud	Multi-Factor Authentication     Single Sign-On (SSO)     Role- and user-based security					
Mobile App-to-Cloud	Multi-Factor Authentication     Role- and user-based security					



# Comparison Table



Feature	Tondo	Itron	Signify-Telensa	AcuityBrands - DTL	Current	Ubicquia	Dimonoff	Landis & Gyr	CIMCON	Synapse	Juganu JLED	Tvilight
Al-Adaptive Roadway Dimming	Yes	No	No	No	No	No	No	No	No	No	No	No
Al & Deep Learning	Yes	No	No	No	No	Third Party	No	No	No	No	No	No
Hardware Cryptographic Security Module	Yes	No	No	No	No	Yes	No	No	No	No	No	No
Data Lake & Real-Time Processing	Yes	Yes	No	No	No	Yes	No	No	No	No	No	No
Wireless Sensor Control	Yes	No	No	No	No	Option	No	No	No	Yes	No	No
Fully Managed Private Network	Yes	Additional Cost	No	No	No	No	No	Additional Cost	No	No	No	Yes
Number of Connected Devices per Network	Unlimited	Gateway Limited	Gateway Limited	Gateway Limited	CMS Limited	Unlimited	Gateway Limited	CMS & Gateway Limited	Gateway Limited	Gateway Limited	25 per CAP Gateway	Unlimited
On-Board Cellular	Yes	No	No	No	No	Yes	No	No	No	No	No	Yes
Customer Cloud Hosting	Yes	No	Yes	No	No	No	Yes	No	No	No	No	No
Cellular Data Included	Yes	No	No	Option	No	Option	No	No	No	No	No	Yes
Automatic Plug & Play Configuration	Yes	No	Yes	No	No	Yes	No	No	No	No	No	Yes
Decorative Fixture Installation	Yes	Yes	No	No	No	No	Yes	No	No	Yes	No	No
Astronomical Clock	Yes	No	Yes	No	No	Yes	No	No	Yes	Option	Yes	No
Cellular Cloud Connectivity	1mbps or 10mbps Private	300kbps Private	1mbps Private	Public Cellular Network	1mbps Private	1mbps or 10mbps Private	1mbps Private	200kbps Private	375kbps Private	1mbps Private	500kbps Private	1mbps Private
DALI D4i Sensor Support	Yes	No	No	No	Yes	Option	Yes	No	Yes	Yes	No	No
Photocell	Yes	Yes	No	Yes	No	Yes	No	No	Yes	Yes	No	No
Mesh Network	Bluetooth Mesh	Proprietary Mesh	No	No	Proprietary Mesh	No	Zigbee Mesh	No	Zigbee Mesh	Proprietary Mesh	Source Routing	No
Tilt/Vibration Sensor	Yes	Option	Yes	No	Yes	Yes	Yes	No	Option	Option	No	No
Country of Manufacture	Israel USA Option	Ireland	United Kingdom	China	USA	Not Specified	Canada	Not Specified	India	China	Israel	Netherlands
DALI-2 Lighting Control	Yes	Yes	Option	Yes	No	Yes	Yes	Yes	No	Yes	Yes	No
Mobile Installer App	Yes	No	Yes	Yes	Yes	No	Yes	No	Yes	Yes	No	Yes
Cloud CMS	Yes	Yes	Yes	No	No	Yes	Yes	No	Yes	Yes	Yes	Yes
GPS	Yes	Option	Yes	Option	Option	Yes	Option	Yes	Yes	Yes	Yes	No
Operating Voltage Range	90-480VAC	105-305VAC	120-480VAC	105-480VAC	120-277VAC	90-480VAC	90-525VAC	120-277VAC	100-277VAC	110V-480VAC	105-305VAC	100-277VAC
Dual 0-10V and DALI Lighting Control	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Energy Meter Accuracy	ANSI 12.1 0.5S Accuracy Class Optional Factory Callibration	ANSI 12.1 0.5S Accuracy Class	No	ANSI 12.1 0.5S Accuracy Class	No	ANSI 12.1 0.5S Accuracy Class	ANSI 12.1 0.5S Accuracy Class					
Rated Fixture Load	1188W@120VAC	1000W@120VAC	472W@120VAC	1000W@120VAC	1000W@120VAC	1200W@120VAC	840W@120VAC	718W@120VAC	990W@120VAC	600W@120VAC	Unknown	Not Listed
Standard Warranty	10 Years	10 Years	Not Specified	5 Years	5 Years	5 Years	5 Years	Not Specified	2 Years	5 Years	5 Years	10 Years
Transient Protection	ANSI C136.2 Cat B (10kV/5kA)	ANSI C136.2 Cat C (20kV/10kA)	ANSI C136.2 Cat B (10kV/5kA)	ANSI C136.2 Cat C (20kV/10kA)	ANSI C136.2 Cat B (10kV/5kA)	ANSI C136.2 Cat C (20kV/10kA)	ANSI C136.2 Cat A (6kV/3kA)	Not Specified	ANSI C136.2 Cat B (10kV/5kA)	ANSI C136.2 Cat A (6kV/3kA)	ANSI C136.2 Cat B (10kV/5kA)	Not Specified
Operating Temperature	-40°F to +158°F	-40°F to +158°F	-40°F to +158°F	-40°F to +158°F	-40°F to +122°F	-40°F to +158°F	-40°F to +158°F	-40°F to +140°F	-40°F to +158°F	-40°F to +158°F	-40°F to +122°F	-40°F to +158°F

Note: All reasonable efforts have been made to ensure the accuracy of the information in this table. However, Tondo does not warrant the information in the above table for accuracy, and provides it only as a guide for a prospective buyer to perform their own due-diligence independent of the information described in this table.



# **Tondo Services**



# **Tondo Services**

Tondo provides a range of services to its partners and end-use customers that ensure the successful design, deployment, and outcomes for every project.

Tondo brings a wealth of experience from our successful delivery of dozens of projects, leveraging the knowledge from each engagement for the next.

Whether you are responsible for delivering a simple roadway controls project or fully-integrated lighting, sensor, camera, radar, and SCADA use-cases, Tondo can help you create a best-of-breed Smart City digital infrastructure.

# **Project Services**

### Project Design and Planning

Tondo can provide access to its most experienced team members that include project design review by our senior staff to ensure that every project plan is accurate and complete in scope.

We will work with our partners and end-use customers to factor in every possible variable and contingency, based on our decades of experience in delivering successful projects around the world.

#### **Project Delivery**

Tondo delivers its solutions through its licensed lighting construction services firm partners.

Through its partners, Tondo provides expert project management resources, technical support, and guidance on best practices.

Both remote and on-site services are available as requested. Having experienced Tondo resources for your team will reduce the risk of project timeline or budget failure.

## **Project Financing**

#### Your Affordable Smart City

Tondo can provide complete Smart Lighting solutions financed from the project's measured energy savings. Cites will gain an immediate benefit of improved standards-based lighting safety and a reduction in GHG footprint.

Tondo can also provide its solutions through energy services contracts, or through its Smart City as a Service solution that provides Smart Lighting plus an array of other Smart City solutions in a single monthly operating expense.



# **Development Services**

## Tailor-to-Fit Smart City Enablement

Every city's vision is unique. Finding off-the-shelf solutions for every possible problem isn't always possible.

Tondo's culture can be summed up as, "Yes, we can."

Tondo's standards-based cloud software and firmware architectures enable us to cost-effectively tailor solutions to fit your requirements, while ensuring all devices remain supported as if they were off-the-shelf solutions.

### If You Can't Find a Solution, Ask Us

Tondo's team is comprised of experts who have been in the Smart Lighting and Smart City enablement business from the very beginning. If you can't find a solution for your specific use-case, ask us.

If you need guidance to develop your project plan, reach out and we'll be happy to help you.



About Tondo

# **About Tondo**



## The Tondo Executive Team

Tondo Smart Ltd. was founded in 2016 and is based in Tel Aviv, Israel, with offices in Vancouver, Canada, and Seattle, USA. Tondo is a publicly-traded company on the Tel Aviv Stock Exchange (TASE: TNDO).

Tondo's solutions transform roadway and area lighting into a digital asset management platform that enables cities, parking management, and commercial property management firms to control, measure, and manage their critical infrastructure. Tondo helps deliver safety, improved operating efficiencies, and reduce the impact of urban growth on our planet.



Guy Saadi, CPA Chief Executive Officer, Co-Founder



Philip DesAutels, Ph.D. Chief Product Officer

Dr. Philip DesAutels is an Internet of Things pioneer with IoT

companies he helped found have been sold to Google and

Guy Saadi is a digital communications expert, a graduate of Israel's 8200 Program, a former advisor to Israel's Prime Minister's Office, and the former Chief Financial Officer at a subsidiary of Dan Public Transportation.

Verizon. Philip's experience includes Microsoft, The Linux Foundation, W3C and IBM



Gilad Babchuk CEO & President, North America



Micha Ben-Ezra Chief Operating Officer, Co-Founder

Gilad Babchuk is a 4x CEO and serial entrepreneur with 30 years of global experience establishing, developing, and

running impact organizations.

Micha Ben Ezra is an expert in the field of outdoor and indoor lighting, electric utilities, and energy conservation programs. with over 30 years' in the wholesale electricity market.



Eliav Gnessin, M.Sc., BA Phys. Chief Technology Officer, Co-Founder



Tali Kleinman, M.Soc Vice President Sales & Marketing

Eliav Gnessin is a software and hardware design expert in mobile technologies, large-scale systems, embedded systems, Internet of Things (IoT), DevOps, Cloud software, Artificial Intelligence, and predictive algorithms.

Tali Kleinman is an expert in global-scale marketing and customer behavior. Served as Deputy CEO at Ipsos, one of the world's largest market research firms.



Marissa Wright, MBA Chief Revenue Officer



Barak Ronen, CPA Chief Financial Officer

Marissa Wright is a serial entrepreneur and angel investor with 40 years in technology marketing and sales leadership, and in 2002, co-founded Actenum Inc, an early Al software company.

Barak Ronen is a business planning and financial management expert. Barak is a former audit & compliance manager at PwC and Chief Financial Officer of Top Audio.



# **Contact Tondo**



### Locations

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